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Strong Results in the Quarter

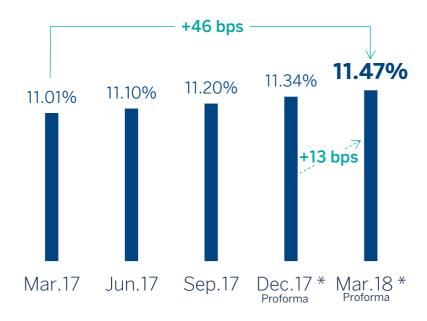
Net Attributable Profit

Quarterly evolution (€m)



CET1 fully-loaded – BBVA Group

Quarterly evolution (%)



1Q18 Highlights

O1 Strong core revenue growth

NII + Fees (€ constant)

+9.4% vs. 1Q17

02 Efficiency improvement

Efficiency 48.9%

-106 bps vs. 12M17 (constant)

O3 Outstanding trend in digital sales and customers

Digital Sales 37%

Mar-18⁽¹⁾

Mobile customers

19.3m +43%

Mar-18

Coverage ratio

vs. Mar-17

04 Sound risk indicators

05 Strong capital position

NPL ratio 4.4% -50 bps vs. 1017

73% +214 bps vs. 1Q17 CoR 0.85% -6 bps vs. 1017

CET 1 FL (Proforma)

11.47%

+13 bps vs. 4Q17

06 Focus on shareholder value

ROE (2) 11.9% Mar-18 ROTE (2) 14.6% Mar-18



^{(1) %} of total sales YtD, # of transactions(2) Includes Other Comprehensive Income

1Q18 Profit & Loss

		Change 1Q18/1Q17		
BBVA Group (€m)	1Q18	%	% constant	
Net Interest Income	4,288	-0.8	9.3	
Net Fees and Commissions	1,236	1.1	9.8	
Net Trading Income	410	-40.6	-38.5	
Other Income & Expenses	162	11.2	19.1	
Gross Income	6,096	-4.5	4.2	
Operating Expenses	-2,979	-5.0	3.2	
Operating Income	3,117	-4.0	5.1	
Impairment on Financial Assets	-823	-12.9	-5.2	
Provisions and Other Gains and Losses	-58	-75.5	-75.4	
Income Before Tax	2,237	8.3	20.1	
Income Tax	-611	6.5	17.3	
Net Income	1,626	9.0	21.1	
Non-controlling Interest	-286	-2.2	15.8	
Net Attributable Profit	1,340	11.8	22.3	

Strong Core Revenue Growth

Net Interest Income



4Q17 impacted by higher income from CPI linkers in Turkey

Net Fees and Commissions



Good trend maintained, remarkable Spain and Turkey

Net Trading Income

(€m constant)



CNCB disposal in 1Q17 and higher results from FX hedges in 4Q17

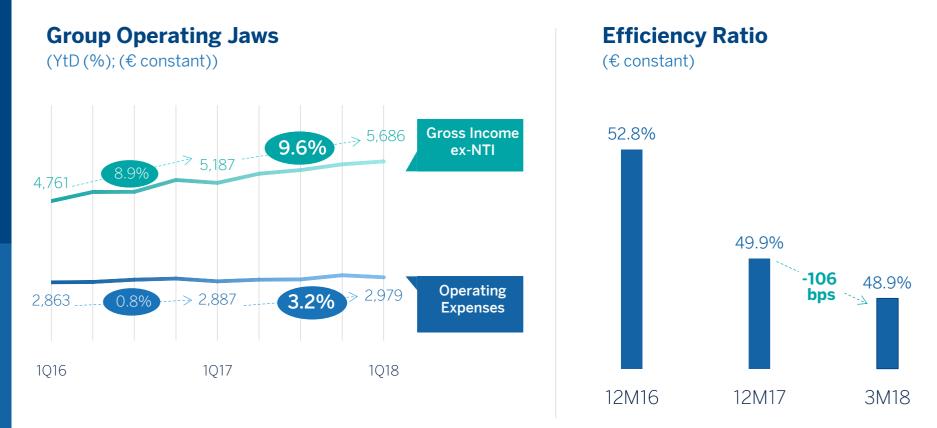
Gross Income

(€m constant)



Supported by core revenues

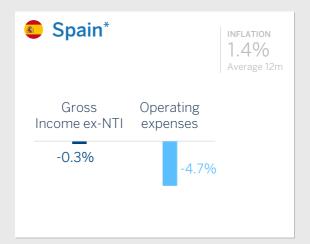
Efficiency Improvement

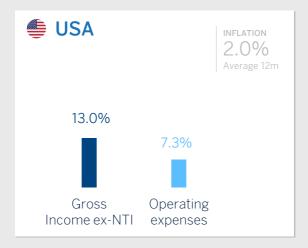


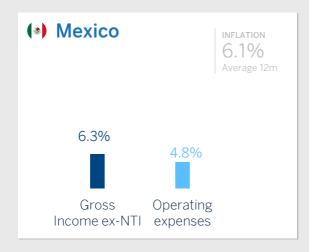
Positive jaws in all geographies

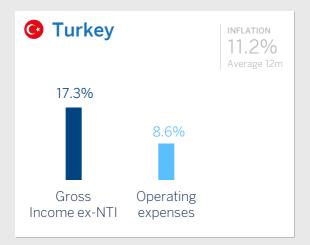
Operating Jaws Breakdown

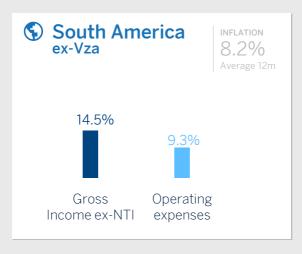
(YoY (%); (€ constant))











^(*) Spain includes banking and non-core real-estate activities.

Outstanding trend of digital sales in all markets

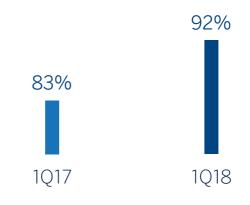
(% of total sales YtD, # of transactions)

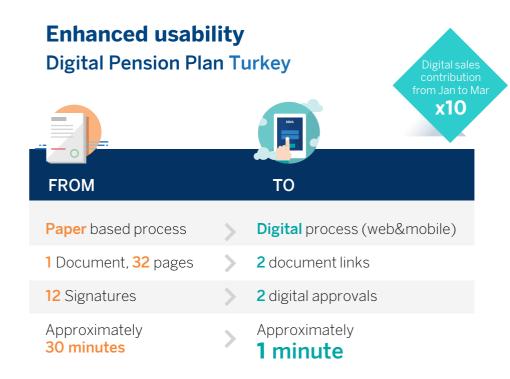


Figures have been restated due to change in the inclusion of some products (*) Excludes ClearSpend Debit cards

Digital sales driven by DIY and customer experience

DIY availability





New functionalities

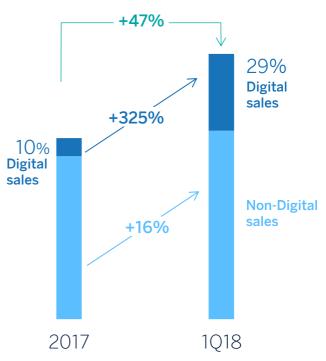
Positive impact on people's lives and businesses



Digital sales boost total sales and improve efficiency

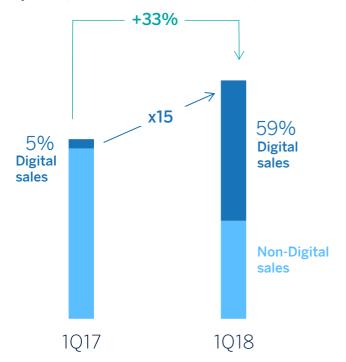
Total sales increase

Express Personal Loan New Production USA (Monthly average production, units, % of total units)



Migration to more efficient channels

Click&Pay Lines of Credit Small Business
Spain (YtD units, % of total units)



Growth in digital and mobile customers

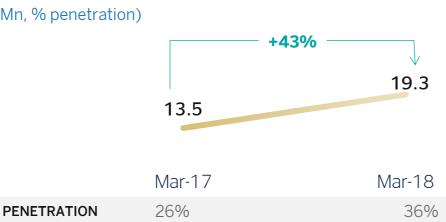
Digital Customers

(Mn, % penetration)



Mobile Customers

(Mn, % penetration)





Goal: 50% tipping point of digital customers in 2018 and mobile customers in 2019

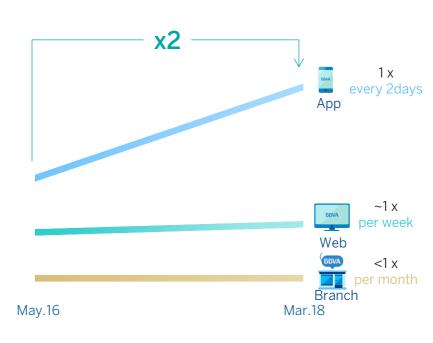
Digital customers are more loyal and engaged

Attrition rate (Last 12M)



Significant mobile interactions increase Spain

(# Customers monthly interactions)



^(*) Group: Spain, USA, Mexico , Turkey, Argentina, Colombia and Peru

^(**) South America: data of attrition in Argentina, Colombia and Peru Note: Attrition rate calculated based on change in customers from Mar17 to Mar18, excluding new customers during this period

Sound risk indicators¹

Total Impairments² (Financial Assets and RE)

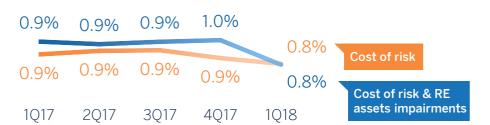
(€m constant)



NPLs (€bn) -3.7 € bn 23.2 22.4 20.9 20.5 19.5 1017 2017 3017 4017 1018

Cost of risk

YtD (%)



NPL & Coverage ratios

(%)

71%	71%	72%	65%	73% Coverage
4.9%	4.8%	4.6%	4.6%	4.4% NPL ⁽³⁾
1Q17	2Q17	3Q17	4Q17	1Q18

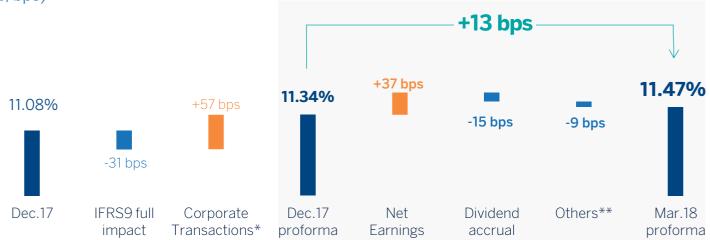
⁽¹⁾ Data as of 1Q18 under IFRS9 standards, 2017 figures under IAS 39

⁽²⁾ Ex- Telefónica impairment in 4Q17 (3) NPL ratio exclude repos in Spain

Strong capital position

CET1 fully-loaded - BBVA Group

Evolution (%, bps)



^(*) Sale of BBVA Chile and RE Assets to Cerberus.

High quality capital

Leverage ratio fully-loaded (%)



AT1 and Tier 2 buckets already covered

Mar-18, Fully loaded (%)



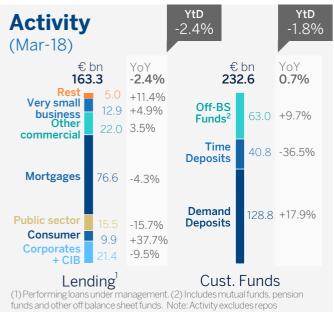
^(**) Others includes RWAs, mark to market of the AFS portfolio, FX impact, AT1 coupons, among others.



Business Areas

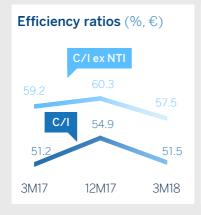
Spain Banking Activity

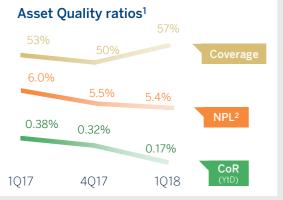
Profit & Loss		Δ (%)	Δ (%)
(€m)	1Q18	vs 1Q17	vs 4Q17
Net Interest Income	921	-1.6	-2.7
Net Fees and Commissions	412	7.8	6.4
Net Trading Income	167	-26.0	3.3
Other Income & Expenses	97	-27.6	n.s.
Gross Income	1,596	-4.8	10.3
Operating Expenses	-823	-4.2	-1.4
Operating Income	773	-5.4	26.4
Impairment on Financial Assets (net)	-70	-57.4	-49.1
Provisions (net) and other gains (losses)	-87	-32.5	10.9
Income Before Tax	616	17.7	55.9
Income Tax	-178	18.4	133.8
Net Attributable Profit	437	17.3	37.3





Key Ratios





(1) Data as of 1Q18 under IFRS9 standards, 2017 figures under IAS 39 (2) NPL ratio exclude repos

- Loans: Quarterly evolution impacted by seasonality.
 Growth in high profitable segments
- Customer spread: Slight improvement thanks to a more profitable loan portfolio and a successful price management
- Core revenue growth (+1.1% yoy): sound growth in mutual funds and banking service fees
- Costs continue to go down and efficiency improves
- Asset quality: NPLs down -€456 Mn qoq and CoR better than expected due to provision releases.

Non Core Real Estate

Net exposure

(€bn)

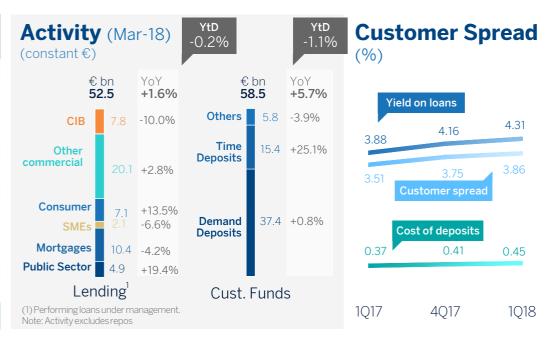




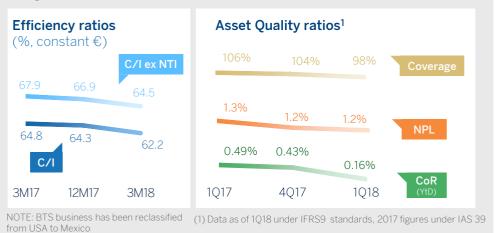
- Cerberus deal to reduce almost entirely our exposure to REOs. Transaction expected to be closed in 3Q18
- Significant reduction in net losses in 1Q18, in line with expectations

USA

Profit & Loss		Δ(%)	Δ(%)
(constant €m)	1Q18	vs 1Q17	vs 4Q17
Net Interest Income	524	15.0	3.6
Net Fees and Commissions	148	-2.4	1.1
Net Trading Income	24	-14.6	-22.6
Other Income & Expenses	3	n.s.	-88.9
Gross Income	699	11.8	-1.1
Operating Expenses	-435	7.3	-3.2
Operating Income	264	20.0	2.4
Impairment on Financial Assets (net)	-20	-67.9	-52.7
Provisions (net) and other gains (losses)	8	n.s.	n.s.
Income Before Tax	251	64.3	27.2
Income Tax	-56	37.3	-51.3
Net Attributable Profit	195	74.1	137.0



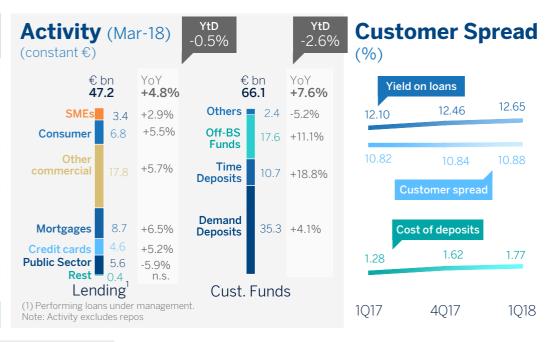
Key Ratios



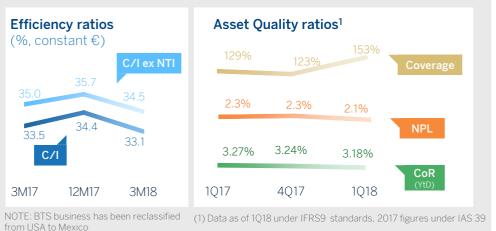
- NII growth at mid teens
 - Focus on growing the **consumer book** (+13.5% yoy)
- Customer spread continues to increase thanks to low deposit Betas
- Positive jaws and efficiency improvement
- CoR much better than expected thanks to provision releases and a positive IFRS9 macro adjustment
- Upward trend in profitability

Mexico

Profit & Loss (constant €m)	1Q18	Δ (%) vs 1Q17	Δ (%) vs 4Q17
Net Interest Income	1,317	8.2	-0.5
Net Fees and Commissions	281	6.3	-6.6
Net Trading Income	67	-1.0	1.7
Other Income & Expenses	45	-30.6	78.6
Gross Income	1,711	6.0	-0.4
Operating Expenses	-567	4.8	-5.0
Operating Income	1,144	6.6	2.1
Impairment on Financial Assets (net)	-377	-0.6	1.1
Provisions (net) and other gains (losses)	21	n.s.	n.s.
Income Before Tax	788	14.1	8.8
Income Tax	-216	18.5	13.6
Net Attributable Profit	571	12.5	7.1



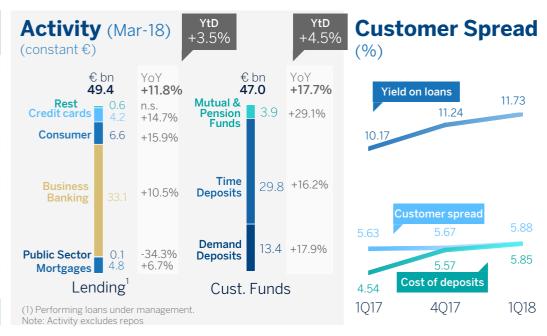
Key Ratios



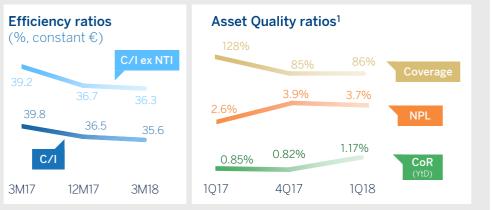
- NII growth at high single digit yoy, in line with expectations
- Loans +4.8% yoy, with sound growth of retail portfolios and slowdown in the commercial book.
- Positive jaws maintained and efficiency improvement
- Asset quality indicators continue to improve: coverage increase explained by IFRS9 and CoR better than expected
- Double digit bottom line growth

Turkey

Profit & Loss		Δ(%)	Δ(%)
(constant €m)	1Q18	vs 1Q17	vs 4Q17
Net Interest Income	753	10.4	-14.4
Net Fees and Commissions	201	39.9	26.3
Net Trading Income	20	n.s.	n.s.
Other Income & Expenses	23	215.0	40.2
Gross Income	996	21.5	-5.0
Operating Expenses	-354	8.6	0.6
Operating Income	642	30.1	-7.8
Impairment on Financial Assets (net)	-151	48.5	53.8
Provisions (net) and other gains (losses)	29	114.2	n.s.
Income Before Tax	520	28.2	-13.0
Income Tax	-114	27.5	1.8
Net Attributable Profit	201	49.7	-16.7



Key Ratios



(1) Data as of 1Q18 under IFRS9 standards, 2017 figures under IAS 39

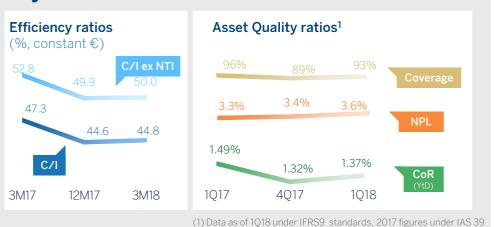
- TL loan portfolio growing at double digit, despite a limited use of CGF
- Customer spread increases qoq thanks to an excellent price management
- Sound core revenue growth
- NII qoq evolution impacted by inflation rate update in 4Q (+€124 Mn)
- Focus on **cost control**: opex growth< inflation
- CoR increase explained by the commercial portfolio and the negative IFRS 9 adjustment

South America

Profit & Loss		Δ (%)	Δ (%)
(constant €m)	1Q18	vs 1Q17	vs 4Q17
Net Interest Income	792	14.7	3.1
Net Fees and Commissions	163	10.6	-4.4
Net Trading Income	112	15.1	-7.5
Other Income & Expenses	12	n.s.	n.s.
Gross Income	1,079	15.4	2.5
Operating Expenses	-484	9.4	3.8
Operating Income	595	20.7	1.4
Impairment on Financial Assets (net)	-167	2.2	65.5
Provisions (net) and other gains (losses)	-11	-27.6	-67.9
Income Before Tax	417	32.6	-7.6
Income Tax	-128	37.8	-0.1
Net Attributable Profit	210	33.4	-9.5
NOTE: Venezuela 1Q18 figures in current €			



Key Ratios



- Positive operating jaws
- CoR better than expectations

Sound **growth** in all P&L lines

Loan growth accelerating to double digit, supported mainly by Argentina and Colombia

Final Remarks

- O1 High quality set of results, supported by core revenues
- O2 Impact of digital on revenue growth and efficiency improvement
- O3 Achieving double-digit returns in developed markets, both Spain and USA
- 04 Sustaining growth and returns in emerging markets

Focus on shareholder value



Annex

Customer Spread by Country

ALCO Portfolio and Liquidity Coverage Ratios (LCRs)

03 Capital and RWA

O4 TBV per Share and Dividends evolution

Net Attributable Profit Evolution

Gross Income Breakdown

P&L Accounts by Business Unit



01

Customer Spread by Country

Customer Spreads: Quarterly Evolution

Average (\mathfrak{t})

	1Q17	2Q17	3Q17	4Q17	1Q18
Spain	1.92%	1.94%	1.93%	1.93%	1.94%
Yield on Loans	2.04%	2.02%	2.00%	2.00%	2.01%
Cost of Deposits	-0.11%	-0.08%	-0.08%	-0.07%	-0.07%
USA	3.51%	3.67%	3.76%	3.75%	3.86%
Yield on Loans	3.88%	3.99%	4.12%	4.16%	4.31%
Cost of Deposits	-0.37%	-0.33%	-0.36%	-0.41%	-0.45%
Mexico MXN	12.10%	12.02%	11.81%	12.05%	12.06%
Yield on Loans	13.70%	13.78%	13.68%	14.02%	14.20%
Cost of Deposits	-1.60%	-1.77%	-1.87%	-1.98%	-2.14%
Mexico FC ¹	3.46%	3.62%	3.47%	3.68%	3.93%
Yield on Loans	3.49%	3.66%	3.53%	3.76%	4.02%
Cost of Deposits	-0.04%	-0.05%	-0.07%	-0.08%	-0.09%
Turkey TL	5.51%	5.24%	4.89%	4.90%	4.94%
Yield on Loans	13.15%	13.48%	13.75%	14.06%	14.55%
Cost of Deposits	-7.65%	-8.25%	-8.86%	-9.16%	-9.62%

	1Q17	2Q17	3Q17	4Q17	1Q18
Turkey FC ¹	3.73%	3.74%	3.88%	4.04%	4.16%
Yield on Loans	5.63%	5.76%	5.95%	6.14%	6.45%
Cost of Deposits	-1.90%	-2.02%	-2.07%	-2.10%	-2.29%
Argentina	15.73%	14.72%	13.47%	13.11%	12.70%
Yield on Loans	21.18%	19.97%	18.63%	18.77%	19.29%
Cost of Deposits	-5.46%	-5.24%	-5.16%	-5.65%	-6.59%
Chile	3.76%	4.16%	3.31%	3.93%	4.01%
Yield on Loans	6.42%	6.71%	5.47%	6.27%	6.41%
Cost of Deposits	-2.67%	-2.55%	-2.15%	-2.34%	-2.40%
Colombia	6.32%	6.52%	6.78%	6.60%	6.72%
Yield on Loans	12.08%	11.94%	11.62%	11.37%	11.31%
Cost of Deposits	-5.76%	-5.42%	-4.84%	-4.77%	-4.60%
Peru	6.91%	6.91%	6.80%	6.57%	6.75%
Yield on Loans	8.23%	8.32%	8.17%	7.90%	7.92%
Cost of Deposits	-1.32%	-1.41%	-1.37%	-1.33%	-1.17%

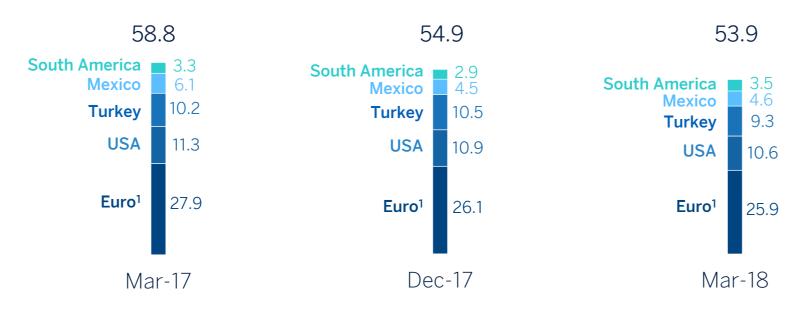


02

ALCO Portfolio and Liquidity Coverage Ratios (LCRs)

ALCO Portfolio & Liquidity Coverage Ratios (LCRs)

ALCO Portfolio breakdown by region (€ bn)



⁽¹⁾ Figures excludes SAREB bonds (€5.2bn as of Mar-17 and €5bn as of Dec-17 and Mar-18)

BBVA Group and Subsidiaries LCR

Significantly above the 100% requirement

Mar-18	BBVA Group	Euroz. ¹	USA ²	Mexico	Turkey	S. Amer.	
LCR	126%	150%	141%	148%	136%	well >100%	

⁽¹⁾ Perimeter: Spain + Portugal + Rest of Eurasia

⁽²⁾ Compass LCR calculated according to local regulation (Fed Modified LCR)

03

Capital and RWA

Capital Base Risk-Weighted Assets by Business Area

Capital Base

Evolution of phased-in capital ratios (%)



Evolution of fully-loaded capital ratios (%)



Risk-Weighted Assets by Business Area

		Phased-in RWA	
Breakdown by business area and main countries (€m)	 Mar-17	Dec-17	Mar-18
Banking activity in Spain	110,862	108,093	103,229
Non core Real Estate Activity	10,776	9,692	9,272
United States	64,847	58,688	57,262
Turkey	70,408	62,768	60,936
Mexico	50,244	44,941	47,769
South America	58,086	55,975	55,718
Argentina	9,250	9,364	8,679
Chile	14,476	14,431	14,730
Colombia	13,296	12,299	12,921
Peru	16,753	14,879	14,634
Venezuela	924	1,516	1,436
Rest of South America	3,387	3,485	3,319
Rest of Eurasia	14,413	15,150	14,907
Corporate Center	10,038	6,379	7,753
BBVA Group	389,674	361,686	356,847

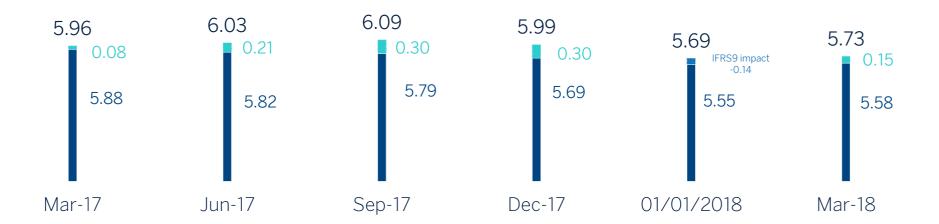
04

TBV per Share and Dividends Evolution

Shareholder's Return: TBV per Share and Dividends

TBV per Share & Shareholder Remuneration

(€ per Share)



■ Shareholder Remuneration

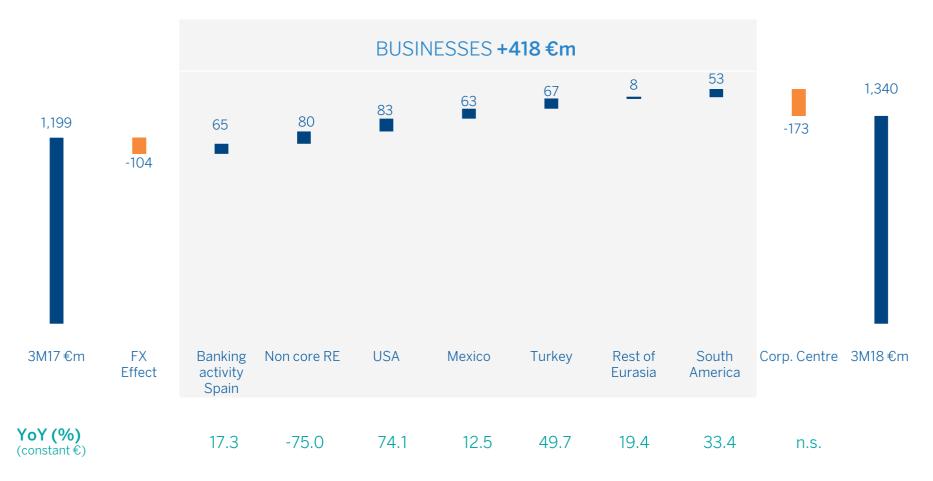
■ TBV

05

Net Attributable Profit Evolution

Group – Net Attributable Profit

(€m)

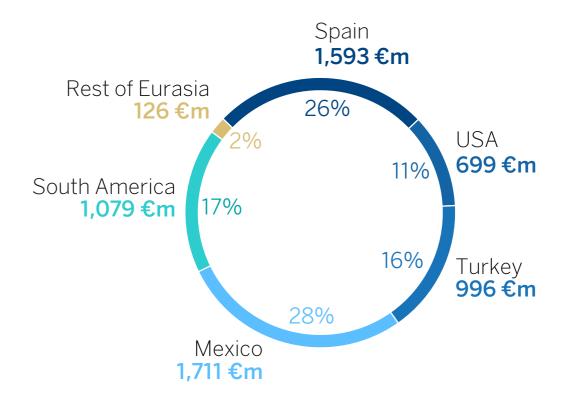




Gross Income Breakdown

Gross Income - Breakdown

3M18





07

P&L Accounts by Business Unit

Total Spain: Banking Activity + Non Core Real Estate

Non Core Real Estate

Rest of Eurasia

Corporate Centre

Total Spain – Profit & Loss

	Change (%)			
Total Spain (€m)	1Q18	1Q18 vs 1Q17	1Q18 vs 4Q17	
Net Interest Income	927	-1.8	-4.4	
Net Fees and Commissions	412	7.4	6.6	
Net Trading Income	167	-25.7	3.6	
Other Income & Expenses	86	-15.6	n.s.	
Gross Income	1,593	-3.8	10.0	
Operating Expenses	-843	-4.7	-1.9	
Operating Income	750	-2.7	27.3	
Impairment on Financial Assets (net)	-125	-26.0	-17.0	
Provisions (net) and other gains (losses)	-40	-81.3	-88.5	
Income Before Tax	584	51.2	564.4	
Income Tax	-173	45.4	n.s.	
Net Attributable Profit	410	54.2	302.7	

Non Core Real Estate - Profit & Loss

	Change (%)		
Non Core Real Estate (€m)	1Q18	1Q18 vs 1Q17	1Q18 vs 4Q17
Net Interest Income	7	-27.9	-70.7
Net Fees and Commissions	Ο	-71.3	n.s.
Net Trading Income	1	n.s.	296.0
Other Income & Expenses	-11	-65.2	-48.6
Gross Income	-3	-84.6	n.s.
Operating Expenses	-20	-21.1	-17.4
Operating Income	-24	-49.6	1.7
Impairment on Financial Assets (net)	-55	1,271.7	343.3
Provisions (net) and other gains (losses)	47	n.s.	n.s.
Income Before Tax	-32	-76.9	-89.7
Income Tax	5	-83.8	-94.4
Net Attributable Profit	-27	-75.0	-87.7

Rest of Eurasia - Profit & Loss

	Change (%)		
Rest of Eurasia (€m)	1Q18	1Q18 vs 1Q17	1Q18 vs 4Q17
Net Interest Income	43	-7.0	17.1
Net Fees and Commissions	39	-5.1	-3.1
Net Trading Income	44	-9.5	81.3
Other Income & Expenses	1	-2.0	66.7
Gross Income	126	-7.3	24.6
Operating Expenses	-72	-9.0	-10.3
Operating Income	53	-4.9	166.3
Impairment on Financial Assets (net)	17	127.2	29.6
Provisions (net) and other gains (losses)	-1	-86.1	n.s.
Income Before Tax	69	18.7	94.0
Income Tax	-22	17.8	87.6
Net Attributable Profit	47	19.1	97.1

Corporate Centre - Profit & Loss

		Change (%)		
Corporate Center (€m)	1Q18	1Q18 vs 1Q17	1Q18 vs 4Q17	
Net Interest Income	-68	-38.5	-17.9	
Net Fees and Commissions	-7	47.5	-63.5	
Net Trading Income	-24	n.s.	n.s.	
Other Income & Expenses	-7	-75.5	n.s.	
Gross Income	-106	n.s.	n.s.	
Operating Expenses	-224	7.3	-1.2	
Operating Income	-330	137.6	134.4	
Impairment on Financial Assets (net)	Ο	n.s.	-100.0	
Provisions (net) and other gains (losses)	-63	813.3	305.1	
Income Before Tax	-393	171.1	-69.3	
Income Tax	98	351.2	32.1	
Net Attributable Profit	-295	141.3	-75.2	
Net Attributable Profit (ex-Telefonica Impairment)	-295	141.3	319.7	

