

# Ending poverty in all its forms around the world

# POSITIVE AND NEGATIVE IMPACTS

Bringing financial services to the most remote corners of Latin America

## **BBVA INITIATIVES**

## **BBVA Microfinance Foundation**

## Description

The BBVA Microfinance Foundation is a non-profit organization founded by BBVA in 2007 as part of the bank's corporate social responsibility initiative. Its aim is to support — with an endowment of \$300 million and over 150 years of experience — the most vulnerable individuals with productive business activities. Each year it publishes its social performance report "Measuring What Really Matters."

## Current Status (2018)

- More than 8,000 employees
- More than 2 million clients, of whom 57% are women
- €1.28 billion in microcredits allocated in 2018

#### **Future Plans**

2030: deliver more than € 25 billion in productive loans with the aim to reduce poverty.

# **Financial Inclusion**

## Description

The development of a financial inclusion business model to serve populations with the least income in emerging countries that form part of the Group's operating footprint. This model is based on:

- The use of new digital technologies
- More products and services available via platforms without physical branches
- Low-cost, innovative financial solutions designed for this segment

## Current Status (2018)

At the close of 2018, BBVA had 8.4 million customers in this segment.

The key initiatives launched during the year:

 Mexico: salary advance microcredits. Monthly average: 10,000 microcredits extended. Life insurance via ATMs: 250,000 contracts

 Colombia: online account, facilitates the sign up process for customers in the segment.
8,000 new points of customer service related to transactional

#### Future Plans

2019: stimulate local programs

- needs
- Perú: greater functionality provided in the BIM electronic wallet

## **Collaborating with Social Organizations**

#### Description

Principal activity areas for the Community Investment Plan 2016-2018:

- Financial education
- Social entrepreneurship
- Knowledge, education, and culture

Through the bank's Social Organization Support program, educational, cultural, and community development programs are implemented by non-governmental organizations, social organizations, and other non-profit associations

#### Current Status (2018)

€104.5 million earmarked for social initiatives and more than 8 million beneficiaries (2% of the Group's net attributable profit). More than 24 million people have benefited from the Community Investment Plan

#### **Future Plans**

2019: new donation standard and management platform