BBVA

# 2Q25 BBVA Group



Corporate Presentation



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### **About BBVA**

#### **BBVA's GLOBAL PRESENCE JUNE 2025**

Countries

>25

**Branches** 5,668



**Employees** 

125,864

**Active Clients** 

 $79.1_{\rm M}$ 

#### **FINANCIAL HIGHLIGHTS**

**JUNE 2025** 

Net attributable profit 6M25

5,447<sub>M€</sub>

CET 1

13.34%

Total assets 776,974 M€

Loans and advances to customers (gross) 438.285 M€

Deposits from customers

448,018 M€

#### **DIGITAL CAPABILITIES JUNE 2025**

**CUSTOMERS** 

Mobile Clients  $60.4 \, \text{M}$ 



#### **DIGITAL SALES**

 $PRV^1$ Units 79%

59%

#### **SUSTAINABLE BUSINESS**

**NEW SUSTAINABLE BUSINESS TARGET** 

700 BN€ 2025-2029

**CHANNELED** 6M25

63BN€

(1) Product Relative Value as a proxy of lifetime economic representation of units sold.

## Our purpose:





# Our new strategic priorities will strengthen our leadership position

Embed a
Radical
Client
Perspective
in All We Do





**Boost Sustainability**as a Growth
Engine

Scale up All Enterprise Segments





M



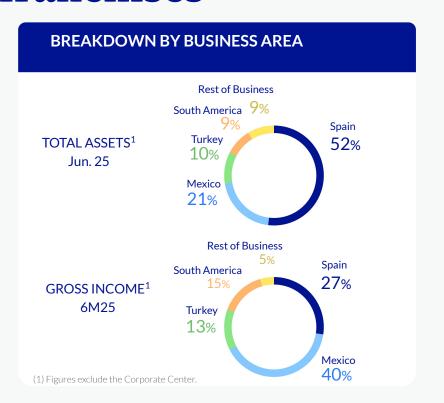
Unlock the Potential of AI and Innovation

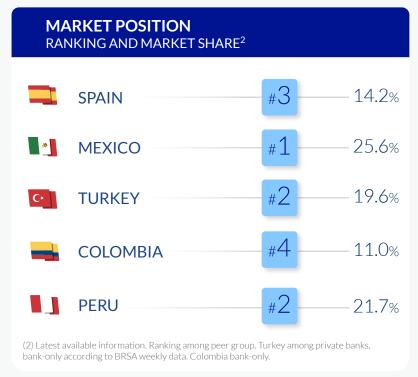
Strengthen
Our **Empathy**,
Succeed as a **Winning Team** 





# A well-diversified footprint with leading franchises







# 2Q25 key messages

Strong activity drives **Net Interest Income growth** 

NET INTEREST INCOME

**+11.2**% vs. 2Q24

TOTAL LOAN GROWTH1

**+16.0**% vs. Jun 2024

**Excellent fee income** evolution

**NET FEES AND COMMISSIONS** 

**+17.7**% vs. 2Q24

Positive jaws and leading efficiency ratio

**EFFICIENCY RATIO** 

**37.6**% 6M25

Asset quality remains stable, better than expectations

COST OF RISK

1.32% 6M25

**Sound capital position**, with exceptional quarterly evolution

**CET1 RATIO** 

**13.34**% vs. 11.5%-12% TARGET RANGE

**Continued growth** of the underlying business franchises

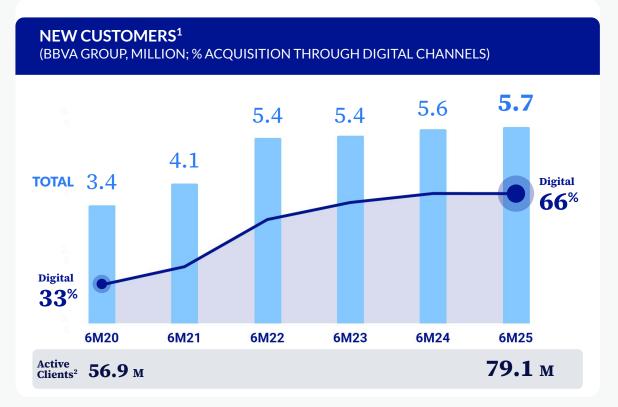
NEW CUSTOMERS

**5.7 million** in 6M25

**SUSTAINABLE BUSINESS** 

**€63** billion in 6M25

## Record customer acquisition driven by digital





# Positive impact on society through our activity

LOAN GROWTH¹
(YOY, CONSTANT €)

+16.0%

INCLUSIVE GROWTH FINANCING

14.9 BN€
mobilized
in 6M25



**FAMILIES** 

**77,000** 

bought their home<sup>2</sup>

SMEs & SELF-EMPLOYED

500,000

boosted their business<sup>2</sup>



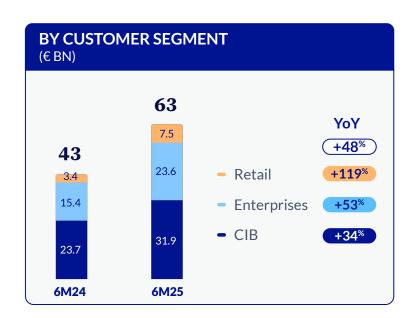
ENTERPRISES

73,000

larger corporates invested in growth<sup>3</sup>



# Sustainability as a business opportunity and a growth driver





Note: Sustainable business channeling is considered to be any mobilization of financial flows, cumulatively, in relation with activities, clients or products considered to be sustainable or promoting sustainability in accordance with internal standards and market standards, existing regulations and best practices. The foregoing is understood without prejudice to the fact that said mobilization, both at an initial stage or at a later time, may not be registered on the balance sheet. To determine the financial flows channeled to sustainable business, internal criteria is used based on both internal and external information. Figures exclude BBVA Asset Management and Fundacion Microfinanzas BBVA activity.



### **6M25 Profit & Loss**

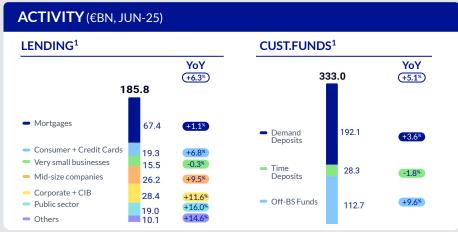
		Chan 6M25/6	
BBVA GROUP (€M)	6M25	% const.	%
Net Interest Income	12,607	10	-3
Net Fees and Commissions	4,010	18	4
Net Trading Income	1,431	-13	-24
Other Income & Expenses	-15	n.s.	n.s.
Gross Income	18,034	20	3
Operating Expenses	-6,787	10	-1
Operating Income	11,247	26	6
Impairment on Financial Assets	-2,761	10	-3
Provisions and Other Gains and Losses	-62	n.s.	n.s.
Income Before Tax	8,424	31	8
Income Tax	-2,626	23	4
Non-controlling Interest	-351	132	35
Net Attributable Profit	5,447	31	9





PROFIT & LOSS (€M)		Δ(	%)		Δ (%)	
	2Q25	vs. 2Q24	vs. 1Q25	6M25	vs. 6M24	
Net Interest Income	1,623	1.7	1.0	3,230	1.5	
Net Fees and Commissions	587	3.6	-0.5	1,176	5.2	
Net Trading Income	153	-7.9	-38.2	401	5.9	
Other Income & Expenses	120	-0.6	34.1	209	n.s.	
Gross Income	2,483	1.4	-2.0	5,016	9.2	
Operating Expenses	-754	-7.7	-7.6	-1,570	-3.9	
Operating Income	1,729	5.9	0.7	3,446	16.5	
Impairment on Financial Assets	-163	-3.9	17.6	-301	-9.7	
Provisions and Other Gains and Losses	-14	-31.8	-44.0	-40	-22.9	
Income Before Tax	1,552	7.6	-0.1	3,105	20.7	
Income Tax	-431	12.0	-18.3	-959	19.5	
Net Attributable Profit	1,120	6.0	9.3	2,144	21.2	





(1) Performing loans and Cust. Funds under management, excluding repos.

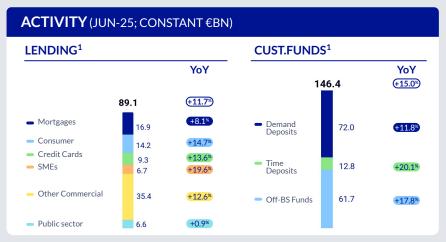
- Strong loan growth (+2.2% QoQ), specially in Mid-size companies (+3.2% QoQ) and consumer (+2.2% QoQ), adding over a sound 1Q.
- Remarkable NII growth (+1.0% QoQ) driven by activity, effective price management, and higher ALCO contribution.
- Operating expenses affected by a one-off related with VAT payment.
- Sound risk metrics, with CoR at 32 bps, ahead of expectations.



### Mexico

PROFIT & LOSS		△ Constant (%)		Δ Current Δ Constant (%) (%)			
(CONSTANT €M)	2Q25	vs. 2Q24	vs. 1Q25	6M25	vs. 6M24	vs. 6M24	
Net Interest Income	2,784	10.2	2.1	5,511	-7.7	8.9	
Net Fees and Commissions	570	6.8	-0.7	1,144	-9.9	6.3	
Net Trading Income	183	16.8	-15.6	400	0.7	18.8	
Other Income & Expenses	160	15.6	19.8	293	6.3	25.3	
Gross Income	3,697	10.2	1.3	7,349	-7.1	9.5	
Operating Expenses	-1,119	8.8	-0.7	-2,247	-6.5	10.2	
Operating Income	2,578	10.8	2.1	5,102	-7.4	9.2	
Impairment on Financial Assets	-800	17.6	16.7	-1,486	-4.3	12.8	
Provisions and Other Gains and Losses	-21	350.5	59.1	-35	101.7	137.8	
Income Before Tax	1,756	7.0	-3.8	3,581	-9.1	7.2	
Income Tax	-491	12.8	-4.1	-1,003	-7.1	9.6	
Net Attributable Profit	1,265	4.9	-3.6	2,578	-9.8	6.3	





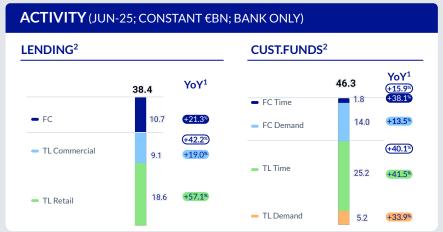
- (1) Performing loans and Cust. Funds under management, excluding repos, according to local GAAP.
- Solid loan growth both in retail (+2.9% QoQ), and commercial (+1.1% ex-Fx QoQ), supported by strong new loan origination (+15% YoY in 2Q25).
- Strong NII increase (+2.1% QoQ), driven by lending growth.
- Robust operating income (+2.1% QoQ), supported by revenues growth and well-contained costs. Outstanding efficiency ratio at 30.6% 6M25.
- Impairments increase mainly due to IFRS 9 macro adjustment. CoR stands at 324 bps in 6M25, below FY guidance.





PROFIT & LOSS	ROFIT & LOSS		nt (%)	△ Current (%)		
(CURRENT €M)	2Q25	vs. 2Q24	vs. 1Q25	6M25	vs. 6M24	
Net Interest Income	605	84.9	-13.7	1,307	116.0	
Net Fees and Commissions	508	5.5	-7.5	1,058	16.9	
Net Trading Income	98	-65.8	-21.0	221	-63.2	
Other Income & Expenses	-69	-30.8	-35.2	-177	-19.4	
Of which:						
Net Monetary Position (NMP) loss	-148	-57.0	-57.4	-496	-44.5	
CPI linkers revenues	109	-58.7	-64.9	419	-40.3	
Gross Income	1,142	14.8	-9.9	2,409	27.3	
Operating Expenses	-503	8.3	-12.9	-1,080	18.8	
Operating Income	639	20.5	-7.4	1,329	35.2	
Impairment on Financial Assets	-173	126.5	-26.2	-407	168.7	
Provisions and Other Gains and Losses	13	-72.2	n.s.	11	-87.2	
Income Before Tax	479	-4.3	5.7	932	2.0	
Income Tax	-178	-30.2	-32.8	-442	-11.2	
Non-controlling Interest	-47	22.9	55.2	-78	20.9	
Net Attributable Profit	254	22.4	60.6	412	17.3	





- (1) FC (foreign currency) evolution excluding FX impact.
  (2) Performing loans and deposits under management, excluding repos, according to local GAAP.
- Resilient NII, supported by activity growth despite TL customer spread decline in the quarter due to higher deposit costs.
- Robust fee growth led by payments systems, and positive contribution from asset management and insurance business.
- CoR stood at 164 bps, benefiting from wholesale provision releases. Retail provisioning needs remain high.
- Disinflationary trend continues to support Net Profit as lower inflation reduces P&L impact from NMP loss.

Note:Inflation rate: 6.0% in 2Q25 (vs 10.1% in 1Q25). Annual inflation down to 35.05% YoY in 2Q25 (vs 38.1% 1Q25)



### © | South America

		Δ Current (%)			Δ Current (%)
	2Q25	vs. 2Q24	vs. 1Q25	6M25	vs. 6M2
Colombia	40	9.0	21.7	73	29.4
Peru	72	6.4	-14.2	156	41.7
Argentina	41	-41.0	-19.3	91	-11.9
Other <sup>1</sup>	50	108.2	-2.0	101	115.5
South America	203	2.8	-7.1	421	33.0





(1) Performing loans and Cust. Funds under management, excluding repos.

- COL Net Profit increased, supported by strong NII growth, driven by activity and higher customer spread. Risk metrics continue to improve.
- PER Solid Net Profit in 2Q25 driven by higher NII and lower costs.
   Impairments increase after provision releases in 1Q25. Underlying asset quality trends remain sound.
- ARG Net Profit reached 41 Mn€ in 2Q25, affected by the FX depreciation.



### Other Information: Corporate & Investment Banking

#### **BUSINESS ACTIVITY**

(CONSTANT €M CHANGE YTD)

**BUSINESS AREAS** 

#### **LENDING**

98€Bn +10.3%

#### **CUSTOMER FUNDS**

65€Bn +2%

#### **CLIENT'S REVENUE**

(CONSTANT €M CHANGE vs. 6M24)

2.615 €M +17%



Wholesale banking recurrent business<sup>1</sup>

% of revenues given by our relations with clients

#### RESULTS

(CONSTANT €M CHANGE vs. 6M24)

#### **GROSS INCOME**

3.194 €M +27.5%

#### **OPERATING INCOME**

2.346 €M +30.7%

#### **NET ATTRIBUTABLE PROFIT**

1.553 €M +33.5%

- A global macro-political and financial environment marked by persistent geopolitical uncertainty, a continued moderation in global inflation, the beginning of a shift toward less restrictive monetary policies by major central banks and an uneven economic slowdown across regions.
- In this environment, CIB has demonstrated robust business momentum. This growth has been driven by an increase in both lending and customer funds, underpinned by solid performance in key areas such as Project Finance, Corporate Lending, and transactional business.
- NAP delivered an excellent guarter, surpassing expectations. This strong performance was underpinned by solid results in both Net Interest Income (NII) and Fee Income, while disciplined cost control and provision releases provided additional support.

Note: CIB revenue and results figures do not include neither Venezuela nor hyperinflation adjustments. (1) Client's revenue / Gross income.



## **Takeaways**



Outstanding shareholder **value creation** and profitability metrics



Another superb quarter in **profit and** capital generation



**Strong core revenues evolution** on the back of activity growth, fully absorbing the declining rates in larger markets



Industry leading **efficiency levels** with clear focus on costs



Continued growth of the underlying franchise with record new customer additions and sustainability volumes



**Exceptional CET1 capital evolution in the quarter** with more to come in 2H25

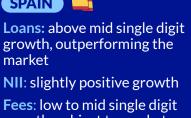


### 2025 Outlook





# SPAIN ) market performance



Fees: low to mid single digit growth, subject to market

**Expenses:** low single digit decline. Efficiency at 33%

CoR below 35 bps



Loans: growth at around 10%

NII: growth at high single digit, below activity

**Expenses**: high single digit growth. Efficiency at FY24 levels

CoR: below 350 bps





**Net Profit will stand** somewhat below €1 billion

CoR: around 180 bps





CoR: below 250 bps



Around 13 billion euros expected to be available for distribution in the short term<sup>2</sup>



## **Group Financial KPIs Goals**

**ROTE** (%, CURRENT €)

c.22%

Avg. 2025-2028

TBV + DIV PER SH (%, CURRENT €)

**Mid-teens** 

**CAGR 2024-2028** 

**C/I RATIO** (%, CURRENT €)

c.35%

2028

NET ATTRIBUTABLE
PROFIT
(CURRENT €)

**c.€48** Bn

**Cumulative 2025-2028** 



## Annex



## BBVA has more than 165 years of history

1995 • 1996 •	Banco Continental (Perú) Probursa (Mexico) Banco Ganadero (Colombia) Bancos Cremi and Oriente (Mexico) Banco Francés (Argentina) Banco Provincial (Venezuela) B.C. Argentino (Argentina)	2007 • 2008 • 2009 • 2010 •	Compass (USA)  Extended CNCB agreement (China)  Guaranty Bank (USA)  New extension CNCB agreement (China)  Turkiye Garanti Bankasi (Turkey)	2016 2017		Sale of CNCB's 1.12% (China) Sale of GarantiBank Moscow AO (Moscow)  Sale of CNCB (China) Acquisition of an additional stake in Turkiye Garanti Bankasi of 9.95% (Turkey) Agreement with Cerberus to transfer the Real Estate Business (Spain)
1998	Poncebank (Puerto Rico) Banco Excel (Brazil) Banco BHIF (Chile)	2011	Extension of Forum Servicios Financieros agreement (Chile) Credit Uruguay (Uruguay)	2018	•	Sale of the stake in BBVA Chile
1999	Provida AFP (Chile) Consolidar AFP (Argentina) Bancomer (Mexico)	2012	Sale of BBVA Puerto Rico Unnim Banc (Spain)	2020	•	Bancassurance partnership with Allianz (España)
2000 •	Valley Bank (USA) Laredo (USA) Public takeover offer for Bancomer (Mexico)	2013 •	Sale of Panama Sale of pension business in Latam Sale of CNCB's 5.1% (China)	2021	•	Sale of BBVA Paraguay Sale of BBVA USA
2005	Granahorrar (Colombia) Hipotecaria Nacional (Mexico)	2015	Sale of CIFH's stake to CNCB (China) Sale of CNCB's 4.9% (China)	2022		Acquisition of an additional stake in Turkiye Garanti Bankasi of 36.12% (Turkey)
2006	Texas Regional Bancshares (USA) Forum Servicios Financieros (Chile) State National Bancshares (USA) CITIC (China)		Catalunya Banc (Spain) Acquisition of an additional stake in Turkiye Garanti Bankasi (Turkey)			

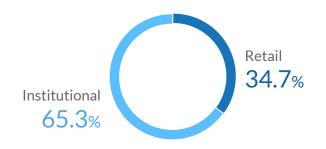


### BBVA's shareholders structure (Jun.25)

# BBVA SHARES **5,763 M** 

# SHAREHOLDERS

681,425



	Shareholde	ers	Shares		
NUMBER OF SHARES	Amount	%	Amount	%	
Up to 500	300,024	44.0	54,399,691	0.9	
501 to 5,000	299,507	44.0	530,306,851	9.2	
5,001 to 10,000	43,979	6.5	308,121,248	5.3	
10,001 to 50,000	34,200	5.0	654,206,207	11.4	
50,001 to 100,000	2,414	0.4	164,257,250	2.9	
100,001 to 500,000	1,051	0.2	187,784,591	3.3	
More than 500,001	250	0.04	3,864,209,627	67.0	
	681,425		5,763,285.465		



# **Organizational chart**



Chief Executive Officer Onur Genc



Chair Carlos Torres Vila

#### **Business Units**



Sustainability (1) Corporate & Investment Banking Javier Rodríguez Solet



Country Monitoring (2) Jorge Sáenz-Azcúnaga



Luisa Gómez Bravo

Global Functions



Engineering



Carlos Casas

Transformation



Strategy

Strategy & M&A Victoria del Castillo



María Jesús Arribas

Legal and Control



Commercial Client Solutions Jaime Sáenz de Tejada



Country Manager Spain Peio Belausteguigoitia



Global Risk Management José Luis Elechiguerra



**Talent & Culture** Paul G. Tobin



Communications Paula Puyoles



**General Secretary** Domingo Armengol



**Retail Client Solutions** David Puente



Country Manager México Eduardo Osuna



Data (4) Antonio Bravo



Senior Advisor to the Chair Juan Asúa



Regulation & Internal Control (3) Ana Fernández Manrique



Internal Audit (3) (4) Carlos Sanz-Pastor



**Digital Banks** Murat Kalkan



Country Manager Türkiye Mahmut Akten

- (1) Reporting to the CEO and to the Chair (for topics related to sustainability strategy and transformation)
- (2) Reporting channel to CEO for Argentina, Colombia, Peru, Venezuela and Uruguay, as well as monitoring of all countries, including Spain, Mexico and Turkey.
- (3) Reporting to the Board of Directors
- (4) Pending regulatory approvals

