

Net interest income growth

Increase in all the regions

12M14

EUR 15,116 M

+3.4% (vs. 12M13) | +15.6% (vs. 12M13) (Constant €)

4Q14

EUR 4,248 M

+13.0% (vs. 4Q13) | +22.6% (vs. 4Q13) (Constant €)



Outstanding cost performance

Positive jaws

Operating income

EUR 10,406 M

+4.2% (vs. 12M13)

+15.8% (vs. 12M13) (Constant €)



Cost of risk & RE assets provision reduction

P&L growth driver

Cost of risk YTD Group

DEC13

1.6%

DEC14

1.3%

+ Lower RE assets provisions

EUR -1,638 M



Attributable profit
EUR 2,618 M
+25.7%^(*) (vs. 12M13)

Net income excluding corporate operations

+53.1% (vs. 12M13)



Risks

Indicators continue to improve

NPA ratio
5.8% (-1 pp vs. Dec13)

Coverage ratio
64% (+4 pp vs. Dec13)



Capital & Liquidity

Strong and resilient regulatory ratios

Leverage ratio
5.9% Fully-loaded

Core capital CRD IV

10.4% Fully-loaded | **12.0%** Phased-in



(*) In 2014 accounting policies for contributions to the Deposit Guarantee Fund changed. This led to a modification of certain amounts recorded in 2013 and it affected net attributable profit in 2013. For more information please refer to the reconciliation in the quarterly report and the Group's audited financial statements

Digital transformation

Customer centric

- 1 Development of infrastructure
- 2 Distribution model
- 3 Products & processes
- 4 New digital businesses (Simple, Madiva and Coinbase)
- 5 Organizational & Culture change

Costs reduction in Spain and Corporate Center:

EUR 340 M

-8%

Portfolio Management

- 1 **Catalunya Banc**
 - Acquisition of a cleaned-up institution.
 - Limited capital impacts and strong generation of synergies.
 - Low execution risks in the integration process.
- 2 **Garanti**
 - Gaining the majority of the board. Increasing our stake up to 39.9%.
 - Boosting BBVA growth potential.
 - Adding value after 4 years of active cooperation.
- 3 **China**
 - Reducing stake in CNCB (remaining stake 4.7%) and sale of CIFH.
 - Optimizing capital ratios and positive impact in P&L.

Responsible Banking

A responsibility: Reconquer the society. A permanent compromise

- 1 1st PISA report Financial
- 2 Education partnership with OECD
- 3 Social Entrepreneurship: Momentum Project and Integra
- 4 Self employment: Yo Soy Empleo Social housing policy

Responsible banking is a permanent commitment to strengthening BBVA's role in society and restore confidence.

Regulation Highlights New European playing field

Comprehensive assesment AQR/ST

- 1 CET 1 Fully Loaded: 2016 Adverse scenario

8.2% Ranking: 3 Peer average: 7.3%

- 2 Profit generation: Cumulative 2013-2016 in adverse scenario

71bp Ranking: 2 Peer average: -100bp

- 3 Excess NPL coverage: AQR Total Exposure

+1.8% Ranking: 1 Peer average: -2.5%

- 4 Resilience: CET1 2013 adverse vs. 2016 base

-164bp Ranking: 1 Peer average: -333bp

- 5 Leverage ratio: 2013 phased in

6.1% Ranking: 2 Peer average: 4.2%

Banking Union

