Second quarter results 2014

Angel Cano, BBVA's President & Chief Operating Officer

Madrid, July 30th 2014



Disclaimer

This document is only provided for information purposes and does not constitute, nor must it be interpreted as, an offer to sell or exchange or acquire, or an invitation for offers to buy securities issued by any of the aforementioned companies. Any decision to buy or invest in securities in relation to a specific issue must be made solely and exclusively on the basis of the information set out in the pertinent prospectus filed by the company in relation to such specific issue. Nobody who becomes aware of the information contained in this report must regard it as definitive, because it is subject to changes and modifications.

This document contains or may contain forward looking statements (in the usual meaning and within the meaning of the US Private Securities Litigation Act of 1995) regarding intentions, expectations or projections of BBVA or of its management on the date thereof, that refer to miscellaneous aspects, including projections about the future earnings of the business. The statements contained herein are based on our current projections, although the said earnings may be substantially modified in the future by certain risks, uncertainty and other factors relevant that may cause the results or final decisions to differ from such intentions, projections or estimates. These factors include, without limitation, (1) the market situation, macroeconomic factors, regulatory, political or government guidelines, (2) domestic and international stock market movements, exchange rates and interest rates, (3) competitive pressures, (4) technological changes, (5) alterations in the financial situation, creditworthiness or solvency of our customers, debtors or counterparts. These factors could condition and result in actual events differing from the information and intentions stated, projected or forecast in this document and other past or future documents. BBVA does not undertake to publicly revise the contents of this or any other document, either if the events are not exactly as described herein, or if such events lead to changes in the information of this document.

This document may contain summarised information or information that has not been audited, as well as information relative to solvency produced with criteria that are still subject to definitive CRR regulatory interpretation, and its recipients are invited to consult the documentation and public information filed by BBVA with stock market supervisory bodies, in particular, the prospectuses and periodical information filed with the Spanish Securities Exchange Commission (CNMV) and the Annual Report on form 20-F and information on form 6-K that are disclosed to the US Securities and Exchange Commission.

Distribution of this document in other jurisdictions may be prohibited, and recipients into whose possession this document comes shall be solely responsible for informing themselves about, and observing any such restrictions. By accepting this document you agree to be bound by the foregoing Restrictions.

Strong fundamentals

Maintaining **upward trend** in earnings





Improvement in risk indicators

Adequate funding structure





Strong regulatory ratios

Strong fundamentals

Net income excluding corporate operations

+11.7%

(1H14 vs 1H13)





Net entries to NPAs

-75.5%

Risk premium

-17 bp

(YoY)

> 100% compliance with LCR





Core capital

CRD IV 11.6%

(Phased-in) (+4 bp vs 1Q14)

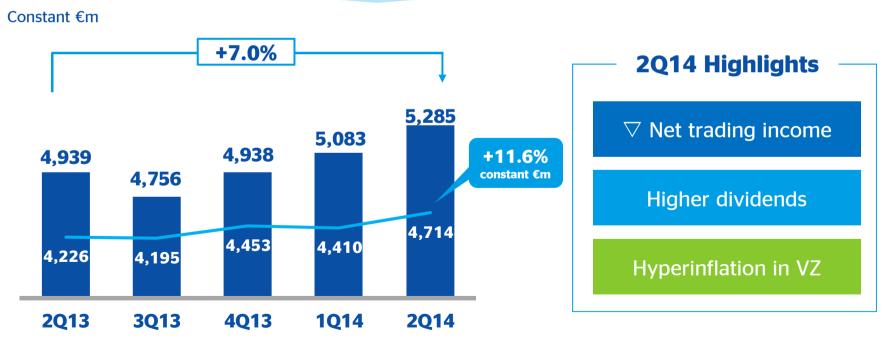
Earnings: positive trend in recurring revenue ...



Excluding FX effect

Net interest income + fee income

■ Gross income

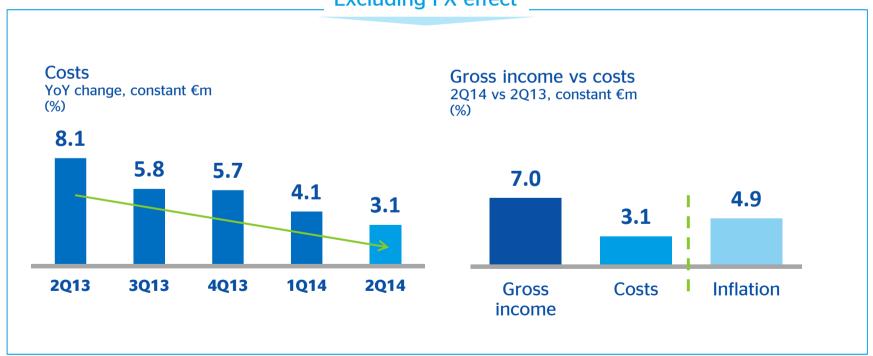




... rising faster than costs ...

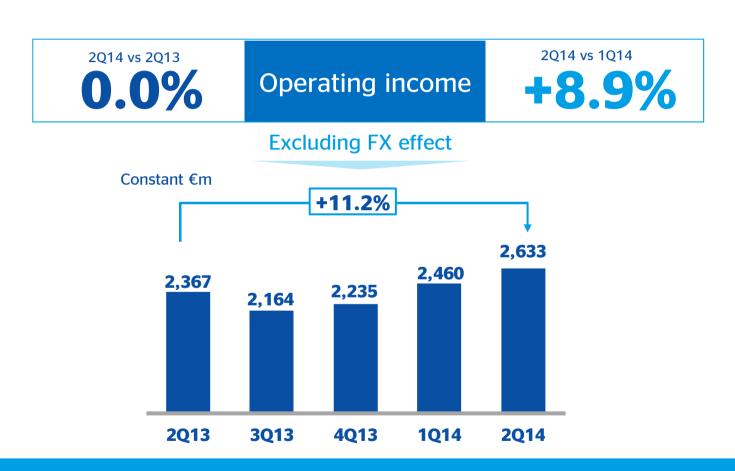


Excluding FX effect





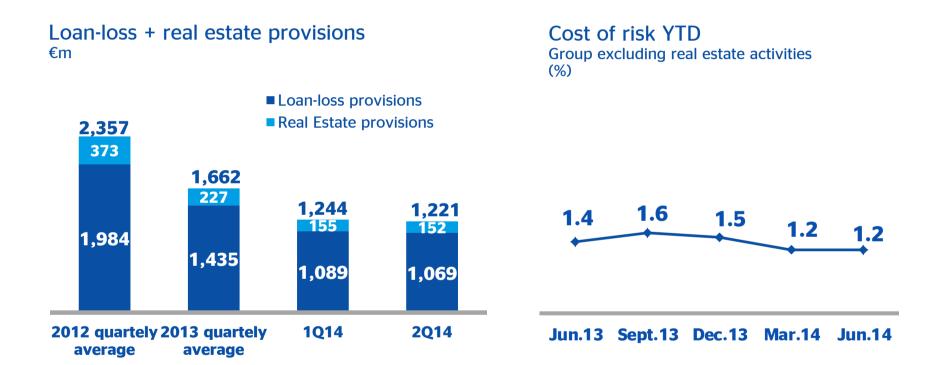
... and boosting operating income ...



Maintaining leadership position in terms of profitability



Lower loan-loss and real estate provisions



Consolidating the improvement in cost of risk



In summary, maintaining growth trend

€m

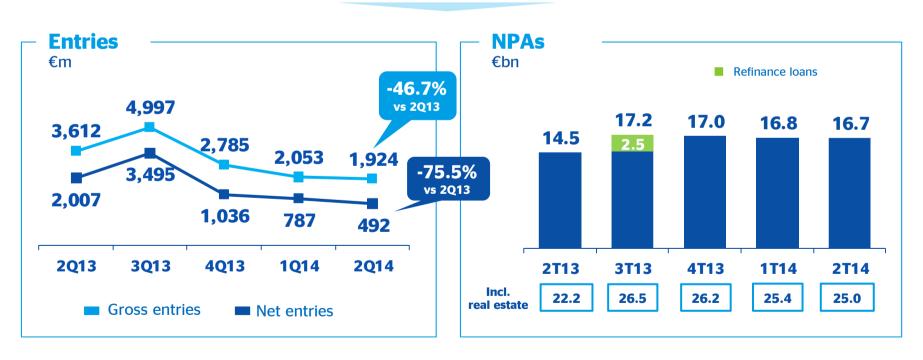
		Growth			Growth
BBVA Group	1H14	1H14/1H13			2Q14/1Q13
		Abs.	%	% constant	%
Net interest Income	7,038	- 264	-3.6	10.3	7.6
Gross Income	10,368	- 521	-4.8	6.0	5.3
Operating income	5,093	- 224	-4.2	8.7	8.9
Income Before Tax	2,109	+ 261	14.1	50.5	7.4
NI ex corporate operations	1,544	161	11.7	47.2	7.6
Corporate Operations Income	0	- 1,908	n.s.	n.s.	n.s.
Net Attributable Profit	1,328	- 1,553	-53.9	-49.2	12.9

1H14 Highlights

- 1 Positive trend in recurrent revenue
- **2** FX impact
- **G** Cost control
- **4 Provisions**: driving short-term growth

Risk: asset quality continues to improve





Capital: active capital management

Strong and resilient regulatory ratios

Core Capital CRD IV

(Phased-in)

11.6%

(+4 bp vs 1Q14)

(Fully-loaded)

10.0%

(+11 bp vs 1Q14)

Ratio Leverage

(Fully-loaded)

5.8%

Issuance activity

1.5 bn€ Tier II issue



Strengthen and optimize the Group's capital base under CRD IV.







Developed

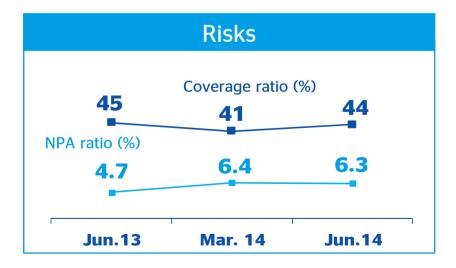






Banking activity in Spain

Business Activity				
YoY chg in average balance				
Lending	- 6.1%			
Customer funds	+12.0%			

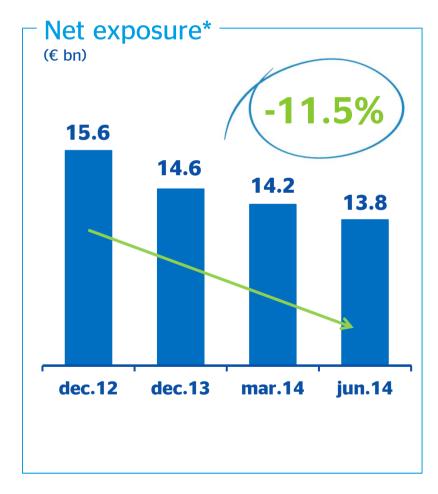


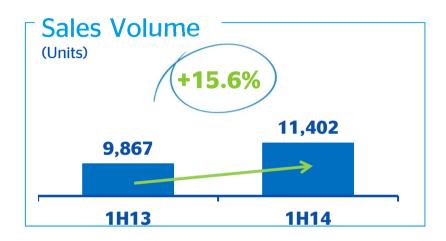


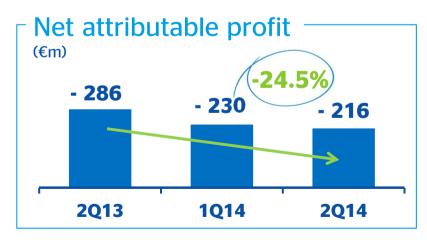




Real estate activity in Spain





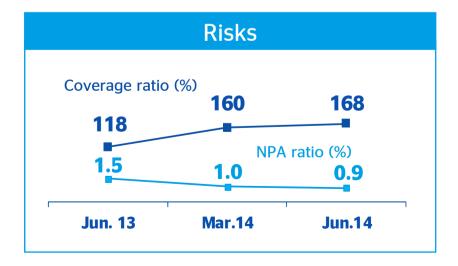


^{*}Net exposure according to Bank of Spain's "RE transparency scope" (Circular 5-2011) Note: Sales volume includes third-party and developer sales





Business Activity		
Average balance, YoY, in constant €		
Lending +13.1%		
Customer +8.1% funds		



Results 1H14					
Constant €m					
NII + fees	961	+5.6%			
Gross income	1,037	+3.4%			
Operating income	324	+0.2%			
Net attributable profit	196	+0.6%			
Strong business activity					
No. 1 in reputation (American Banker)					
Excellent risk indicators					



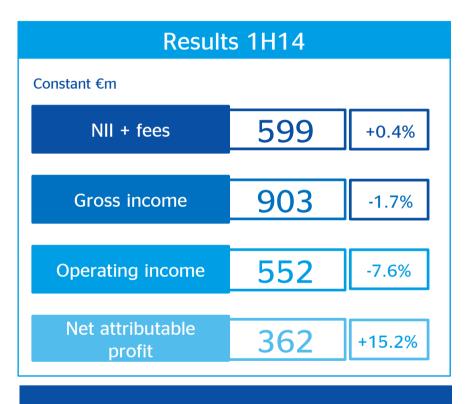
Emerging





Turkey

- Better performance in lending activity
- Strong revenue and fee performance
- Lower loan-loss provisions
- Good risk indicators
- Positive trend of the exchange rate in the quarter



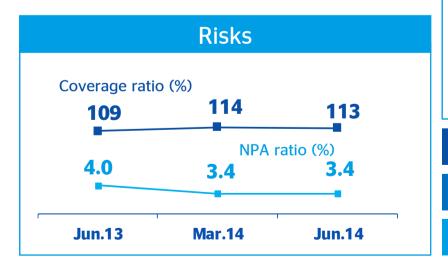
CNCB Dividend

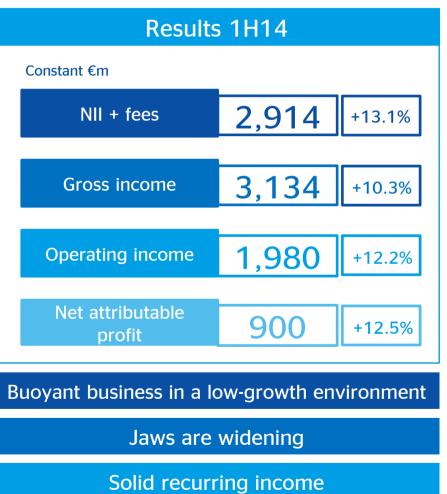
Solid contribution to the Group





Business Activity			
Average balance, YoY, in constant €			
Lending +10.2%			
Customer +12.1%			

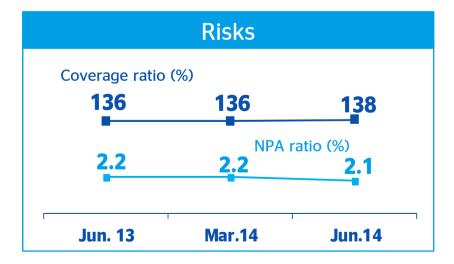








Business Activity		
Average balance, YoY, in constant €		
Lending +24.6%		
Customer +23.9%		





Second quarter results 2014

Angel Cano, BBVA's President & Chief Operating Officer

Madrid, July 30th 2014